



## **MEMORANDUM OF UNDERSTANDING**

### **BETWEEN**

**THE SHAHID JAVED BURKI INSTITUTE OF PUBLIC POLICY AT NETSOL**

### **AND**

**THE WOMEN CHAMBER OF COMMERCE & INDUSTRY MULTAN (WCCIM)**

This Memorandum of Understanding ("MOU") is entered into between the Shahid Javed Burki Institute of Public Policy at NetSol (BIPP) and the Women Chamber of Commerce & Industry Multan (WCCIM), hereinafter jointly referred to as the "Parties".

**WHEREAS**, BIPP is an independent non-profit institution aiming at: promoting rights and evidence based inclusive policy making in economic, social, environmental, security and foreign policy related issues in Pakistan; filling the institutional void; professionalizing the key policy areas; producing and inculcating leaders and leadership traits; and serving as a knowledge hub for leadership and policy analysis, development and implementation.

**WHEREAS**, WCCIM strives to promote a diverse, vibrant and sustainable women business community across the region and provide them support to overcome barriers, manage and grow their businesses reaching their full potential.

**WHEREAS**, BIPP and WCCIM are interested to cooperate in the areas of mutual interest relating to policy dialogues, education, Training, joint research and consultancy.

### **Article I**

#### **Purpose**

The purpose of this MOU is to modulate a framework of cooperation between the Parties, in the areas of mutual interest on a non-exclusive basis especially relating to politics, economics and social issues in the context of Pakistan and developing short-term courses in international business, globalization and professional training to foster and collaborate in policy dialogues, education, learning, joint research and consultancy.

### **Article II**

#### **Areas of Cooperation**

2.1. The Parties agree to cooperate in the following areas of activity:

1. BIPP can conduct research on industry related issues for WCCIM.

The policy relating to industrial sector should be based on reliable data and correct analysis/prediction techniques. In this context, BIPP has the research capacity to work with WCCIM for analyzing and recommending policy directions for the industry.

#### **2.Partnership on Research/Projects**

International donor agencies are taking keen interest in developing economic system of the developing countries. In this context, there is a potential for research partnership between WCCIM and BIPP.

#### **3.Training and advice on research activities**

BIPP has the capacity to provide training in data collection and research to WCCIM staff working on research projects.

#### **4. BIPP can conduct research for WCCIM membership**

BIPP has the capacity for conducting research to improve business processes of WCCIM membership. In this regard, BIPP can conduct research for WCCIM membership to improve their business viability.

### **2.2 Women and Youth Economic Empowerment:**

- Skills Development (psychological and social parameters)
- Business Entrepreneurship Learning & Implementation

### **2.3 Research and Publication:**

- Preparation, launching and dissemination of BIPP and WCCIM publications, knowledge products and research reports periodically.
- Consulting, from time to time, the experts and resource persons of the Parties for peer reviews about research methodology.
- Supporting and promoting the development of robust policy frameworks based on high quality analysis and evidence based empirical work.
- Supporting the capacity and institutional development interventions of BIPP with public and private sectors;

### **2.4 Seminars and Conferences:**

- Facilitating and organizing seminars, thematic discussions and conferences jointly on issues of mutual interest;
- Providing guest speakers, moderators etc., for the seminars and workshops

### **2.5 Knowledge Management:**

- System design and operational support for BIPP KM system;
- Sharing and exchanging knowledge products, publications and reports produced by the Parties;
- Developing the Digital data control systems accessible to both Parties.
- Sharing data and information - national, regional and international- available with or accessible to the Parties;

### **2.6 Training and Learning:**

- Offering training courses and learning opportunities for staff development in the areas of public policy and related fields;
- 2.7. Providing experts and resource persons for the **Think Tank** related activities especially on issues of regional and global significance as mutually agreed;
- 2.8 The avenues for industrial collaboration and research shall be explored.

### **Article III**

#### **Consultation and Exchange of Information**

- 3.1 The Parties shall keep, informed each other on a regular basis to consult on matters of common interest, which in their opinion are likely to lead to mutual collaboration.
- 3.2 Consultation and exchange of information and documents under this Article shall be without prejudice to arrangements, which may be required to safeguard the confidential and restricted character of certain information and documents.
- 3.3 The Parties shall, at such intervals as deemed appropriate, convene meetings to review the progress of activities being carried out under the present MOU and to plan future activities.
- 3.4 The Parties may invite each other to send observers or participants to meetings or conferences convened by them or under their auspices in which, in the opinion of either party, the other may have an interest. Invitations shall be subject to the procedures applicable to such meetings or conferences.

### **Article IV**

#### **Implementation of the MOU**

The implementation of this MOU will be facilitated as follows:

- 4.1 The Parties agree that all decision making will be purely on merit and based on best business practices and acumen.
- 4.2 Each party shall designate one or more focal persons for the purpose of effective functioning, communication and deliberation with each other for achieving the purposes of this MOU. Such focal persons shall communicate frequently to provide feedback timely. In this connections, BIPP designates Dr. Muhammad Ejaz Sandhu as the focal point (Phone : 0300 8436958 and Email: [dr.sandhu@sjbipp.org](mailto:dr.sandhu@sjbipp.org)) while Novaira Fahad will be the focal point from WCCIM.
- 4.3 The Parties will make available their respective platforms and expertise in the pursuit of the conduct of their activities as specifically agreed.
- 4.4 Neither Party shall be an agent, representative or joint partner of the other Party. Neither Party shall enter into any contract or commitment on behalf of the other Party and shall be solely responsible for making all payments to and on behalf of its own account, as provided under this MOU and under cost-sharing agreements concluded hereunder.

### **Article V**

#### **Financial Agreement**

In light of business generated, financial agreement will be made for each initiative separately on the basis of viable projected business plans.

## **Article VI**

### **Use of Name and Emblem**

- 6.1 Neither Party shall use the name, emblem or trademarks of the other party, or any of its subsidiaries, and/or affiliates, or any abbreviation thereof, without the express prior written approval of the other Party in each case.
- 6.2 The Parties agree to recognize and acknowledge this partnership, as appropriate. To this end, the Parties shall consult with each other concerning the manner and form of such recognition and acknowledgement.

## **Article VII**

### **Term, Termination, Amendment**

- 7.1 The proposed cooperation under this MOU is non-exclusive and shall have duration of an initial period of three years commencing on the effective date of entry into operation. It can, however, be terminated earlier by either party upon three months' notice in writing to the other party. The Parties may agree to extend this MOU in writing for subsequent periods of two years.
- 7.2 In the event of termination of the MOU, any cooperation arrangement concluded pursuant to this MOU, may also be terminated in accordance with the termination provision contained in such agreements. In such case, the Parties shall take the necessary steps to ensure that the activities carried out under the MOU, are brought to a prompt and orderly conclusion.
- 7.3 This MOU may be amended only by mutual written agreement of the Parties.

## **Article VIII**

### **Notices and Addresses**

Any notice or request required or permitted to be given or made under this MOU shall be in writing. Such notice or request shall be deemed to have been duly given or made when it shall have been delivered by hand, certified mail, overnight courier, telex, or cable to the party to which it is required to be given or made at the address specified below or such other address as shall be hereafter notified.

## **Article IX**

### **Settlement of Disputes**

- 9.1 The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this MOU.
- 9.2 Any dispute, controversy or claim between the Parties arising out of this MOU which is not settled amicably in accordance with the foregoing paragraph shall be referred to arbitration.
- 9.3 Failure by either Party to enforce a provision of this MOU shall not constitute a waiver of that or any other provision of this MOU. The invalidity or unenforceability of any provision of this MOU shall not affect the validity or enforceability of any other provision of the MOU.

## **Article X**

### **Entry into Force**

This MOU may be signed in counterparts, each of which shall be deemed an original and both of which duly executed shall constitute one entire document and shall enter into force and effect on the date ("Effective Date") in which it is duly signed by both parties.

For BIPP:

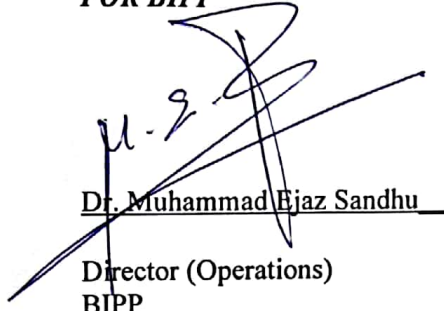
Dr. Muhammad Ejaz Sandhu  
Director Operations, the Shahid Javed Burki Institute of Public Policy at  
NetSol  
138 Abubakar Block New Garden Town, Lahore, Pakistan

For WCCIM:

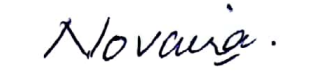
Ms. Novaira Fahad  
Women Chamber of Commerce & Industry Multan (WCCIM) Room No.  
26- 1st Floor Trust Plaza L.M.Q Road Multan.

IN WITNESS WHEREOF, the duly authorized representatives of the Parties affix their signatures below.

**FOR BIPP**

  
Dr. Muhammad Ejaz Sandhu  
Director (Operations)  
BIPP  
22/9/2021  
Date

**FOR WCCIM**

  
Ms. Novaira Fahad  
President  
WCCIM  
22 Sept 2021  
Date

The Shahid Javed Burki Institute of Public Policy  
at NetSol

Women Chamber of Commerce & Industry  
Multan (WCCIM)